



Delta Dental of Washington

## Individual & Family Plans Bundle Bounty

August 1 - September 1, 2021

We want to thank you for your continued hard work. Delta Dental knows that your success is our success. We're showing our appreciation with a reward.

### **SELL A BUNDLE, EARN A REWARD!**

#### **We are sending \$25 gift cards for new I&F bundled sales of vision with dental!**

- > To earn a reward, write new DeltaVision with Dental, initial effective dates on **August 1 and September 1, 2021**.
- > The Vision and Dental must have the same initial effective date of coverage.
- > The sale can be completed using your DeltaDentalCoversMe.com agency link, or by phone at 877-943-8335 or by paper application.
- > We will begin emailing gift cards on August 15.

### **\$25 GIFT CARD FOR EACH DENTAL + VISION INDIVIDUAL PLAN SALE**

#### **DETAILS**

- > The sale must combine a DeltaVision® - Essential 150 or DeltaVision® - Brilliance 200 with any of our 6 off-exchange individual dental plans.
- > Only new vision and dental sales qualify. Adding vision with dental at renewal does not qualify.
- > You must be listed as the agent of record on both the vision and dental policies.
- > The reward goes to the Agent of Record (AOR) within 30 calendar days after the end of the initial effective month of qualifying new business.
- > A digital gift card will be sent to the AOR email address we have in our appointment records. You may choose a gift card from Amazon, Best Buy or Visa.
- > You must have an active appointment with Delta Dental of Washington.
- > The reward is for individual plans (not for group plans or for policies on the WA Health Benefit Exchange).
- > The reward payout will not appear on your commission statement.
- > The reward is in addition to your regular commission schedule of 5% of premium paid on dental and 10% on vision.
- > The promotion payout is capped at \$10,000.
- > Please note that there may be tax consequences for you related to payment of this reward. Please consult your tax advisor.

For questions about this promotion contact the Delta Dental of Washington Individual & Family product and marketing team at: [IndividualPlans@deltadentalwa.com](mailto:IndividualPlans@deltadentalwa.com)

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