



Washington Dental Service's Incentive Plan – A Stimulus Package for Dental Care

At Washington Dental Service, we're all about improving oral health. And since we're the most experienced dental carrier in Washington state, we know that by encouraging regular preventive care, we can save your employees from more costly and painful procedures now, while preventing possible lost work time later. That's why we are always looking for innovative ways to motivate your employees to be smarter consumers of their dental plans. Washington Dental Service's incentive plans do just that. They reward employees who get regular dental care by increasing their benefits over time.

With the Delta Dental PPO Incentive Care plan, employees who receive dental services at least once in a 12-month incentive period can actually help control their dental costs.

During the first incentive period, the payment level for covered and allowable diagnostic and preventive (Class I) and basic (Class II) procedures is 60 percent to 80 percent, depending on what the group decides. This payment level increases 10 percentage points per each successive incentive period in which the employee obtains regular dental treatment covered by the program. ***With continued routine care, the payment level can increase to a maximum of 100 percent.***

The employee must visit the dentist at least once during each annual incentive period to increase — or maintain — his or her payment level. If a person fails to utilize benefits during an incentive period, the payment level will be decreased by 10 percentage points for each incentive period during which benefits are not used. In no event will the payment level be less than the initial percentage level.

Note: The incentive provision described above does not apply to major (Class III) procedures

Delta Dental PPO Incentive Care Plan

- Regular preventive care can reduce long-term costs.
- Employees rewarded with increased benefits tend to see their dentists more frequently.
- Encouraging workers to prevent dental problems can reduce the costs of lost work time.
- Incentive plans help retain good employees by providing them higher benefits the longer they are on the plans.

Western Washington

9706 Fourth Avenue NE
Seattle WA 98115-2157
(206) 522-1300 or (800) 367-4104
Groupsales@DeltaDentalWA.com

Eastern Washington

611 North Perry Street
Suite 200
Spokane, WA 99202
(509) 535-1080 or (800) 564-8832
Spokane@DeltaDentalWA.com

www.DeltaDentalWA.com

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